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- Ιδρύθηκε το 2005
 - Μέλος του Ομίλου Εταιρειών ΟΤΕ
 - Εγκαταστάσεις σε Αθήνα & Θεσσαλονίκη
 - Δραστηριοποίηση στη ΝοτιοΑνατολική Ευρώπη





Τα τελευταία 11 χρόνια έχουμε υλοποιήσει

πάνω από 500.000 ώρες επαγγελματικής εκπαίδευσης

...για περισσότερους από 70.000 συμμετέχοντες...

...σε 6.500 εκπαιδεύσεις...

...από 25 διαφορετικούς κλάδους

...για περισσότερες από 300 εταιρείες





Φιλοξενία - Οργάνωση Εκδηλώσεων

- Διοργάνωση και Φιλοξενία μεγάλων εκδηλώσεων
- Χώροι πολλαπλών χρήσεων πλήρως τεχνολογικά εξοπλισμένοι
- Ολοκληρωμένη εξυπηρέτηση (end-to-end customer service)



μάριε συριέτική συνεργασία για την περιοχή με τους μεγαλύτερους κατασκευασ<mark>τες και</mark> φορείς πιστοποίησης































HORLZ N 2020

Marie Sklodowska Curie Actions (ITN)











Training Marie Curie Actions Career Mobility

- Individual
 - Enter the ResearcherProfession
 - Stay in Europe
 - Attracting international researchers





Innovative Training
Networks

ITN

Early-stage Researchers (<4 years)

European training
Programs applied to any
country

- > Initial training of researchers proposed by Universities-research centers-companies
- Companies: apply to the MSCA call (need to find other EU partners) Marie Sklodowska Curie Actions, http://ec.europa.eu/research/mariecurieactions/
- ➤ MS graduates: apply to the program by referral to ads (Euraxess) EURAXESS European Researchers Mobility Portal: http://ec.europa.eu/euraxess/
- > Training: Mostly through research, involvement in the tasks of company, workshop enrollment, Conferences attendance, seminar registration







The specific objectives of the Marie Skłodowska-Curie Innovative Training Networks

- to train a new generation of creative, and innovative early-stage researchers able to face current and future challenges and to convert knowledge and ideas into products and services for economic and social benefit;
- to provide enhanced career perspectives in both the academic and non-academic sectors through international, interdisciplinary and intersectoral mobility combined with an innovation-oriented mind-set.





WHEN TO PURSUE A MARIE CURIE:

- After completeness of MS degree
- If you seek an early research career?
- > If you want to meet other people and get trained in other countries
- ➤ If you want to be trained, obtain a Ph.D.?









WRITING A
COMPETITIVE PROPOSAL
FOR MSCA ITN CALL
(TO BE SUCCESSFUL)?







PARTS OF PROPOSAL

- Introduction
- Award criteria for applications
- PART B (Scientific proposal)
 - 1. EXCELLENCE
 - 2. IMPACT
 - 3. IMPLEMENTATION

30 pages

4

GANTT CHART

- 5. CAPACITIES OF THE PARTICIPATING ORGANISATIONS
- 6. ETHICAL ISSUES
- 7. LETTERS OF COMMITMENT
- > PART A (Administrative forms) and electronic submission service







HORIZION 2020

Marie Sklodowska Curie Actions (ITN)

SUCCESS? Pay attention to Award criteria

Criterion	Weighting	Priority
Excellence (Quality – Innovative aspects – supervision – interaction between organizations)	50%	1
Impact (Inc. employment, results, dissemination, etc.)	30%	2
Implementation (labs, training, workshops)	20%	3









Marie Sklodowska Curie Actions (ITN) HOW TO WRITE SUCCESSFUL PROPOSAL 1/6

- > Important scientific topic
- Equal contributions of non-academic partners/beneficiaries (well balanced consortium)
- > Experienced consortium (need >90/100 points)
- > Convincing need for training in topic of the project
- > Coherent-smooth proposal







HOW TO WRITE SUCCESSFUL PROPOSAL 2/6 Example of basic structure of proposal









HOW TO WRITE SUCCESSFUL PROPOSAL 3/6

1.1. Quality, innovative aspects and credibility of the research

- Originality and innovative aspects of the research proposal. Why are you better than another proposal? Check existing projects and consider why are you better.
 - What new, novel, unconventional are you doing (equipment, methods, technologies, data, resources, integration)?





HOW TO WRITE SUCCESSFUL PROPOSAL 4/6

1.2 Quality and innovative aspects of the training program

- Overview and content structure of the training
- Training activities might include:
 - > Training through research by means of individual, personalised projects;
 - Development of network-wide training activities (e.g. workshops, summer schools);
 - Provision of structured training courses (e.g. tutorials, lectures, etc.)
 - Exchanging knowledge with the members of the network through visits and secondments.;
 - Invitation of visiting researcher.









HOW TO WRITE SUCCESSFUL PROPOSAL 5/6

1.3 Quality of the supervision

- > Qualifications and supervision experience of supervisors
 - Consider what qualifications could be collected from all supervisors (how many PhD students they have supervised, positions, international collaboration, total number of publications, project portfolio, etc.)









HOW TO WRITE SUCCESSFUL PROPOSAL 6/6

1.4 Quality of the proposed interaction between the participating organizations

- Contribution of all participants to the research and training program
- > Synergies between participants
 - Consider perhaps joint actions, complementarities in competences, added value of collaboration, etc.
- Exposure of recruited researchers to different environments, and the complementarity.









WHY TO PARTICIPATE IN A MSCA

- > Flat rates
- Simple records for the beneficiary

Costs of researchers/seconded staff member PER MONTH			Institutional costs PER MONTH		
Living allowance (a)	Mobility allowance (b)	Family allowance (c)	Top-up allowance (d)	Research, training and networking costs (a)	Management and indirect costs (b)
3 110	600	500		1 800	1 200













